



**Pacific Gateway**  
Connect to Opportunity

## 2011 Annual Report

Pacific Gateway is pleased to share with you our Annual Report, an at-a-glance picture of the positive impact we've had on the people and businesses that call our communities home.

The following report documents the outcomes achieved during the 2010 – 2011 Program year.

## About Pacific Gateway Workforce Investment Network

Pacific Gateway is a public workforce agency, led by local government, community, and business leaders, education partners, community organizations, and service providers working together to build a stronger workforce, and economy.

Through our One-Stop career centers, we help thousands of youth and adult job-seekers build their skills, find good jobs, and contribute to their community. We also connect businesses to the resources they need to find and retain qualified employees, and strengthen their business.

## Pacific Gateway Service Area



# Measuring Up With ADULT Job Seekers

In a time of record-breaking unemployment across California, Pacific Gateway assisted over 8,918 job seekers prepare for employment in good jobs. These individuals included veterans returning to civilian life, workers laid off due to the economic downturn and job seekers with substantial barriers to employment.

## In PY 2010-11, Pacific Gateway

helped

3,016

adults find employment with

2,646

still employed after nine months, achieving a

77%

retention rate

served

608

veterans returning from active duty

placed

203

veterans in jobs

invested more than

\$7 million

in grant funding to put more people back to work



## Serving Those Who Served Our Country

In collaboration with the Orange County Workforce Investment Board and California State University Long Beach, in PY 2010-11 Pacific Gateway assisted close to 120 veterans with a range of services geared to help them transition to civilian life and new careers in high-growth. The results largely met and often exceeded outcome goals with:

- **87%** success rate in job placement for veterans
- **98.4%** success rate in job retention for veterans placed in employment
- **130%** success rate in number of veterans served
- **104.29%** success rate in number of veterans trained for new careers

# Measuring Up With YOUTH



Nearly 1,000 youths age 14 to 21 turned to Pacific Gateway, our partners and programs in PY 2010-11 for a wide range of services, support and resources aimed at preparing them to join the workforce.

In PY 2010-11, Pacific Gateway

provided

544

youth with work-readiness training

placed

132

youth in jobs

hundreds more received  
training, job search assistance  
and career guidance.



## From Probation To Career Path

Through a unique partnerships between Pacific Gateway, the Long Beach Unified School District, and the Long Beach Youth Career Academy, in PY 2010-11 143 youth ages 15 to 24 serving out probation received a second chance to change their lives. With funding from a U.S. Department of Education Grant, we provided an array of work-readiness training, education, and employment services for youth recently released from juvenile halls and probation camps. As a result of the program:

- 72 youth found new career paths
- 52 youth became work ready
- 35 youth gained paid hands-on experience at local businesses
- 36 youth attained diplomas and/or certificates
- 56 youth returned to high school and stayed for a second semester
- 22 youth entered college or employment

# Measuring Up With BUSINESSES



Small businesses are the heart of our region, pumping life into our local economy. When our businesses succeed, so do our communities. In PY 2010-11, we worked with nearly 7,000 local businesses to help them overcome challenges, compete more effectively, and reach their business objectives.

## In PY 2010-11, Pacific Gateway

provided

127

recruitment events for

35

local businesses

recruited

234

employees for local businesses

assisted

6,636

businesses with a range of business services

reached

2,646

businesses for layoff aversion & job development services

provided rapid response services to

24

businesses with

1,917

affected employees to minimize the impact of downsizing & closures

## Enterprise Zone Supports Enterprising Businesses

In PY 2010-11, Pacific Gateway became the administrative entity for the Long Beach Enterprise Zone, a 41.1 square-mile area within Long Beach that includes most of the city's major commercial and retail corridors as well as manufacturing centers. One of only a handful of Enterprise Zones in the State, the Long Beach Enterprise Zone supports business growth by making it more cost-effective for local companies to hire and expand.

Through the federally funded program, businesses that operate within the Enterprise Zone receive substantial tax credits for hiring residents who live in the Zone's boundaries, as well as for expanding and improving their facilities. In 2011, hundreds of local businesses took advantage of the program, with Pacific Gateway's help.

## IN PY 2010-11, Pacific Gateway

connected

5,901

businesses to tax credits

assisted

585

businesses in navigating the Enterprise Zone

helped create

549

new jobs through the program

## Stronger Businesses, Stronger Communities

One of Pacific Gateway's goals is to support business growth across our communities. In 2011, we connected to businesses across the Harbor Area to the resources and expertise they needed to strengthen their bottom lines.

Pacific Gateway worked closely with the Chambers of Commerce for the cities of San Pedro, Harbor City, Harbor Gateway, and Wilmington to reach out to local businesses. We surveyed dozens of businesses to identify their most critical needs and goals. Based on survey findings, we began equipping the local Chambers with the tools, resources, and technical know-how to meet the needs of the businesses in their areas.

## Acknowledging Our Partners

Pacific Gateway appreciates the support of our valued partners.

- Don Knabe,  
Los Angeles County Supervisor
- Bob Foster,  
Mayor of the City of Long Beach
- Larry Forester,  
Mayor of the City of Signal Hill
- Frank Scott,  
Mayor of the City of Torrance
- James Gazeley,  
Mayor of the City of Lomita
- Los Angeles Workforce Investment Board
- Long Beach City College
- El Camino Community College
- Los Angeles Harbor College

## Harbor Workforce Center: Four-Star Rating, Four Years Running

For the fourth year in a row, in 2011 the Harbor WorkSource Center received a full four-star rating by the City of Los Angeles for its quality of service. This center is the only center to consecutively earn this honor.

## In Memoriam: Shaun Lumachi

Pacific Gateway lost its beloved Board Chair, Shaun Lumachi, on December 3, 2011. Mr. Lumachi was a true visionary, providing the creative leadership, inspiration, and strategic thinking that helped make Pacific Gateway a highly respected organization.

An outspoken advocate for local businesses and an active community leader, Mr. Lumachi also served as the Vice President of the Long Beach Area Chamber of Commerce, was co-founder of the Long Beach Post, and founder of the Chamber Advocacy consulting firm. His contributions to our community live on, and his commitment to the City of Long Beach and Southern California as a whole will remain his legacy.

