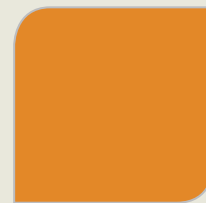


2012  
Annual Report

# Pacific Gateway

Connect to Opportunity



Supporting job seekers, youth, and local business & industry.



[pacific-gateway.org](http://pacific-gateway.org)

The following report documents the outcomes achieved during the 2011 - 2012 Program Year.

# The path to opportunity for our community.

Pacific Gateway is a public workforce agency focused on building a better-prepared workforce and a stronger economy. Through resources, programs, and workshops at our career centers throughout the region, we help thousands of youth and adult job seekers build vital skills, find good jobs, and make a positive contribution to their community. At the same time, we work with local businesses to connect them to skilled, dedicated employees.



## Adult Job Seekers

### Giving workers the tools they need to succeed.

During 2012, Pacific Gateway welcomed over **16,000 job seekers** in need of the training and resources necessary to find quality employment. Ranging from veterans returning to civilian life, to workers laid off due to cutbacks; to those with substantial barriers to employment, these job seekers found the support they needed at Pacific Gateway.

### In 2012, Pacific Gateway:

- > **Provided 5,561 adults with training and employment preparation** through one-on-one work with a Program Specialist.
- > **Helped 2,154 adults find employment** through face-to-face and online resources.
- > **Achieved 80.5% job retention** for those who had found positions.
- > **Placed 156 veterans** returning from active duty in employment.
- > **Invested over \$7 million in training, career counseling, and special grants** to prepares local residents for their next job.

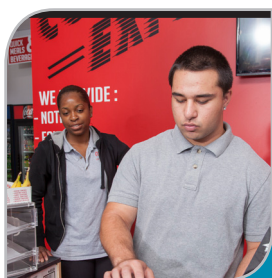
## Youth Programs

### Building tomorrow's workforce.

Supporting and developing a skilled, professional workforce to carry our local economy into the future begins early. In 2012, **nearly 750 local youth relied upon Pacific Gateway** to help improve their employment prospects. Focusing on youth ages 14 to 24, Pacific Gateway partnered with organizations such as Goodwill, ACCORD, and Centro CHA to provide youth with the opportunities to secure employment, prepare for the workforce, and explore future career options.

### Working with our youth in 2012, Pacific Gateway:

- > **Helped 99 to complete Roadtrip Nation** - A program focused on encouraging youth to be proactive in defining their future.
- > **Prepared 336 future job seekers** with National Work Readiness Credential (NWRC) Training.
- > **Placed 218 in rewarding internships.**



### Youth Partners:

Goodwill  
ACCORD  
Centro CHA





# Connecting businesses to quality employees.

Pacific Gateway's Business Assistance Program was developed to help local businesses grow. Business Assistance encompasses a wide variety of resources including individual recruitment, hiring events, Hire-A-Youth, training and business strategy. Among these resources is the Long Beach Enterprise Zone that offers businesses tax credits as well as economic incentives.



## Businesses

**Developing resources for business so they can grow.**

**In 2012 Pacific Gateway:**

- > **Hosted 127 recruitment events** for **35 local businesses.**
- > **Surveyed 6,636 businesses** to connect them with a range of services.
- > **Placed 234 employees** with local business partners.
- > **Provided 24 businesses with Rapid Response services,** minimizing the effect of downsizing and closures for **1,917 affected employees.**
- > **Assisted 941 businesses with tax credits** through the Long Beach Enterprise Zone.

## Updated skills for a brighter future.

Having experience isn't always enough. Rob found that out the hard way when his employer of six years began consolidating departments and he was thrust back into the job market. Despite over 17 years of experience working as a Systems and Network Administrator, Rob's search made one thing clear. He was lacking the current training and certification needed to compete in the job market.

In 2012, seeking assistance in updating his technical skills in the IT field, Rob walked through the doors at Pacific Gateway. Working together, Rob and his Pacific Gateway Program Specialist developed an overview of his needs and found the training that would fit his needs at New Horizons.

Before long, Rob was diving back into the market with a new résumé and the skills he needed to stand out. Almost immediately Rob saw the results of his work with Pacific Gateway. He was receiving more responses and booking more job interviews than ever before, and soon landed a job as a Versatile Technologist working with Dell – Boeing.

*"I'm part of the team that is helping build out their lab environment for the engineers and using my Linux training every day . . ." – Rob*



CLIENT PROFILES

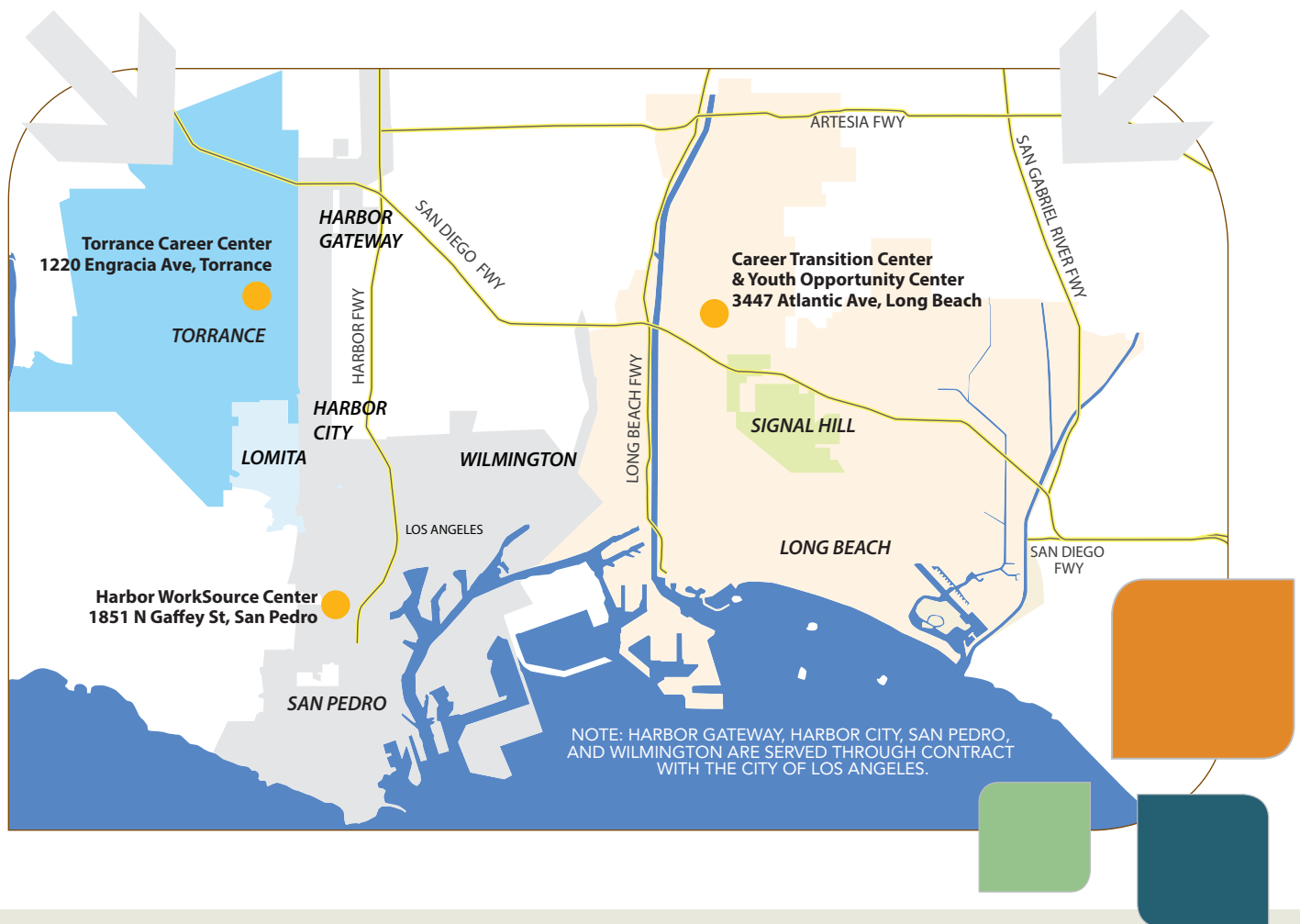
# About Pacific Gateway.

Pacific Gateway is one of seven work investment boards in Los Angeles County, coordinating broad workforce and business development programs to raise the skill level of residents in Long Beach, Torrance, Signal Hill, Lomita, and other areas in the region served by our career specialists.

Through our One-Stop career centers, we help thousands of youth and adult job seekers build their skills, find good jobs, and contribute to their community. We also connect businesses to the resources they need to find and retain qualified employees, and strengthen their business.



## Service Area



Customized Training | Recruitment & Hiring | Resources & Workshops | Youth Hiring & Internships | Enterprise Zone

Pacific Gateway is administered by the City of Long Beach

WIA Title I-financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

To request a reasonable accommodation, please call 562.570.4711 or TTY 562.570.4629 at least 72 hours prior to event.