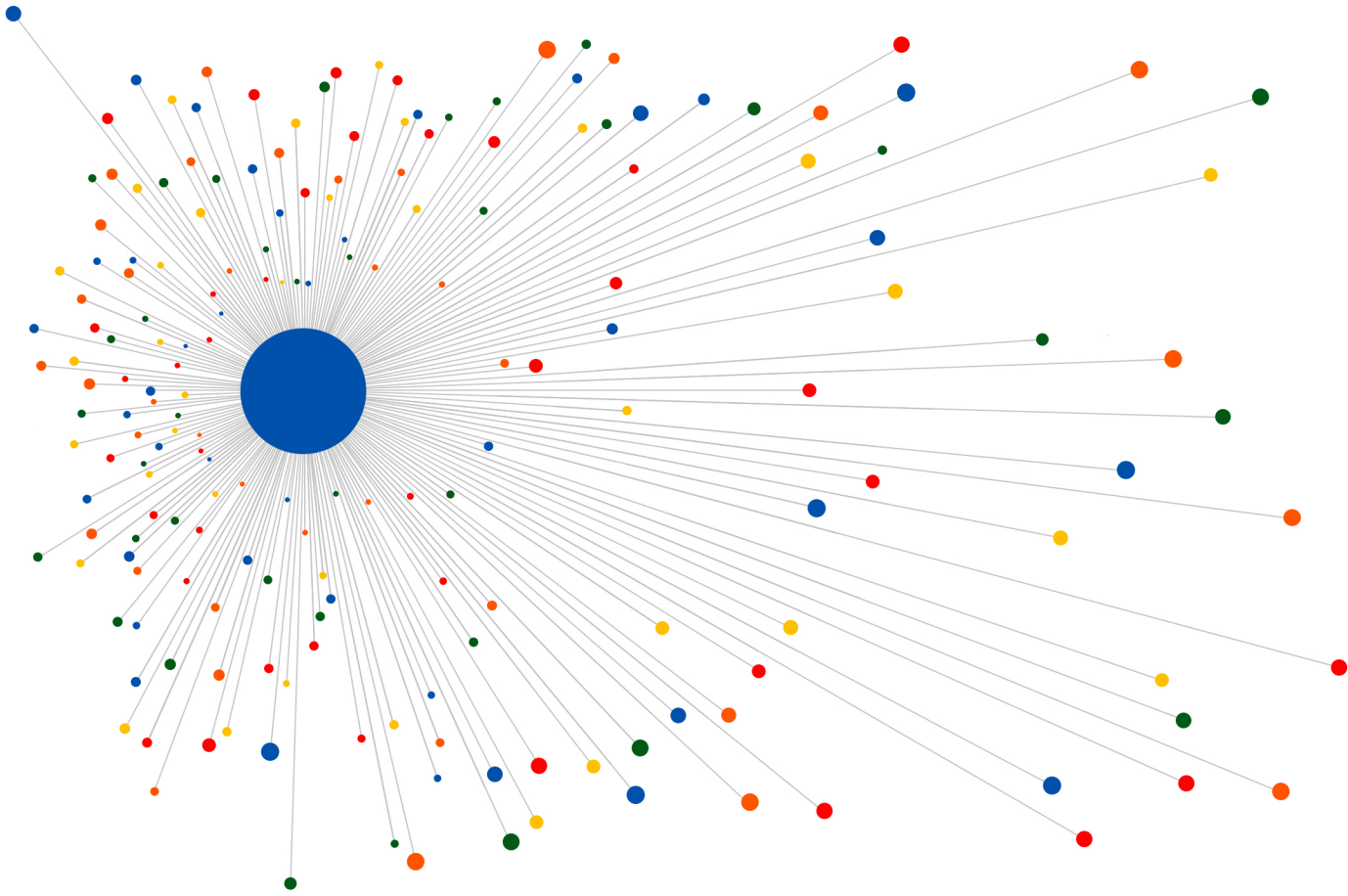


EXPANDING OUR REACH

PACIFIC GATEWAY ANNUAL REPORT 2017



This year was one dedicated to expanding our impact and reimagining our role in the communities we serve. As the economy healed, we set new benchmarks to help more of our residents access this growth. We launched new partnerships and developed novel strategies that connected more employers and job seekers.

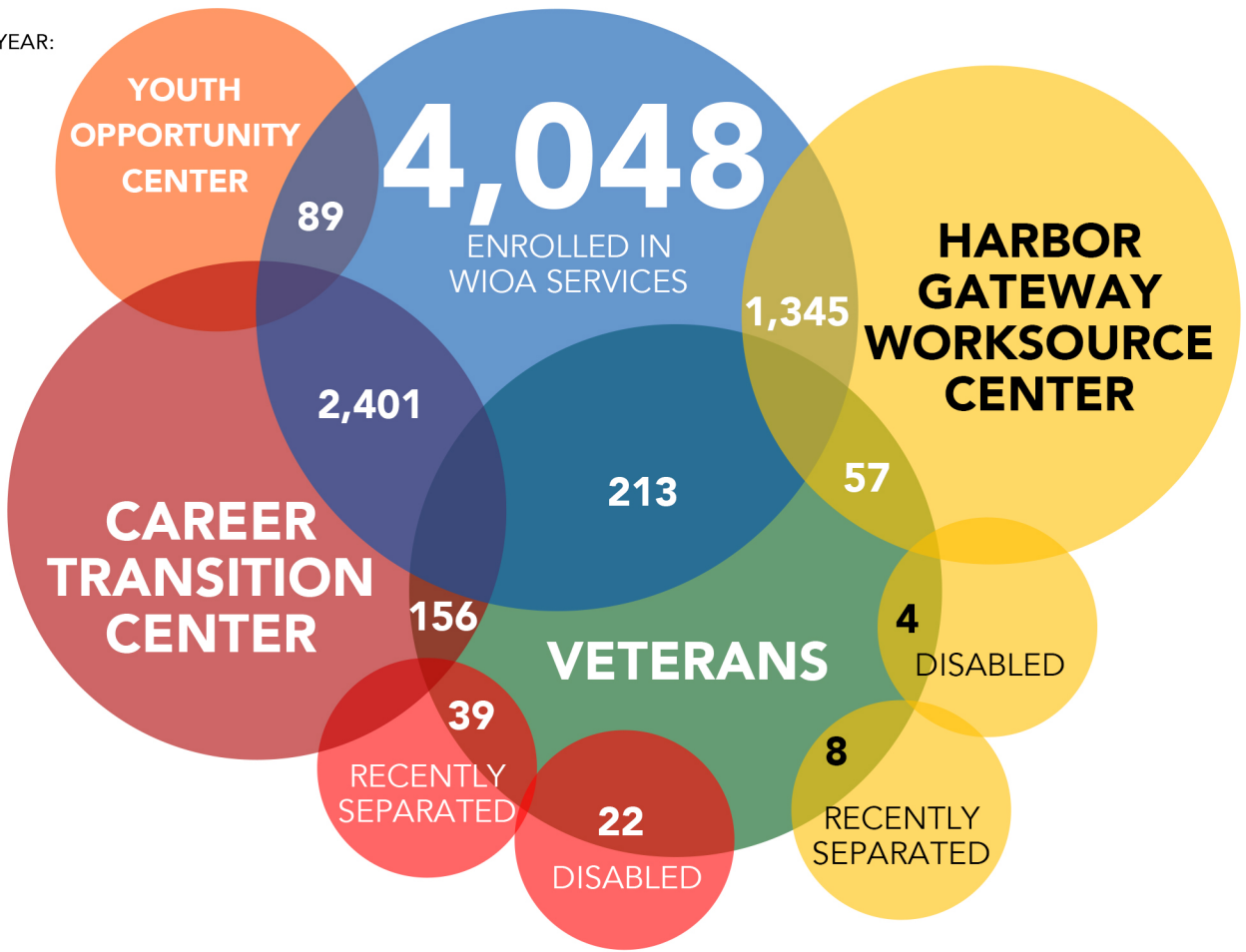
In June, we opened the new Harbor Gateway WorkSource Center: a state-of-the-art, full-service workforce center operated in partnership with the City of Los Angeles Economic Development of Workforce. The Center embodies our commitment to high-caliber services and counseling, and our partnership with State, County, and City agencies.

Throughout the year, we worked with technology partners on the development of an online learning platform that will take our services to the next level – expanding our reach and deepening our relationship with our customers.

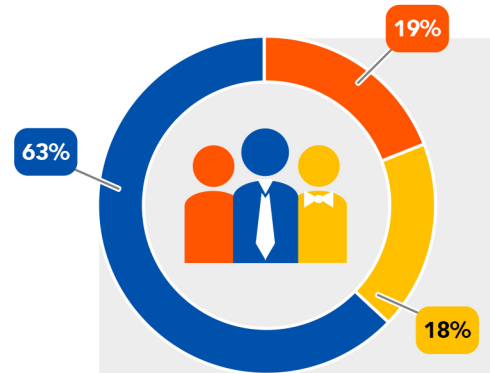
This work was advanced by hard-working staff and our committed Board, guided by Vivian Shimoyama's thoughtful leadership since 2011. The following report touches on only a few of our successes. I encourage you to visit pacific-gateway.org throughout 2018 to learn more about our exciting work.

Nick Schultz,
Pacific Gateway Executive Director

PROGRAM YEAR:
2016 - 2017



ADULT JOB SEEKERS (LONG BEACH)	1,998	559	RECENTLY LAID-OFF ADULT JOB SEEKERS (LONG BEACH)
ADULT JOB SEEKERS (HARBOR)	1,042	359	RECENTLY LAID-OFF ADULT JOB SEEKERS (HARBOR)
VETERAN JOB SEEKERS	144	68	RECENTLY LAID-OFF VETERAN JOB SEEKERS



YOUTH OPPORTUNITY PROGRAMS

1023

Youth Served

764

Youth placed in Paid Work Experience

600

Youth completed Personal Enrichment Training



ADULTS (25-54)

YOUTH (14-24)

OLDER ADULTS (55+)



BREWING NEW PARTNERSHIPS

Pacific Gateway began a strong partnership with Starbucks to reach the local community as part of a Starbucks initiative to support economic development and provide employment and job training to those in under-served communities.

The partnership kicked off with a new Starbucks in Long Beach's 6th District, designed as a coffeehouse and classroom to provide skills training in partnership with local nonprofits, a first of its kind in California and one of only six around the nation.

What we look for is to partner with local organizations that young people trust in their community, and for this community, that's Pacific Gateway.

*-Rodney Hines
Director of U.S. Social Impact for Starbucks*

413
Invited to
Information
Session

217
Scheduled
for Interview

94
Offered
Employment

77
Hired by
Starbucks

OVERCOMING OBSTACLES

At the beginning of the year, Long Beach's largest hospital laid off roughly 3% of staff. Due to efforts such as Pacific Gateway's Layoff Aversion, the hospital was able to retain some of its workforce. Through upskilling training, five emergency room technicians' jobs were saved.

"I would not be at the position I am in when it comes to job searching skills and hiring potential had I not received an enormous amount of help from Pacific Gateway. I have just been hired by Orange Coast Memorial Medical Center. Again, I thank you for all of your assistance and dedication that you have given me. Thank you for absolutely everything."

- Ulises

LONG BEACH FUTURE SCHOLARS

This year marked the end of the Long Beach Future Scholars. Pacific Gateway and Leadership Long Beach along with the direct involvement of Mayor Dr. Robert Garcia partnered to provide disconnected young adults ages 18-26 throughout Long Beach and Signal Hill activities to help them become more engaged, skilled, and prepared for the workforce.

"I got hired at my internship placement with Vice Mayor Richardson. I have since been promoted twice and I am now the Policy Director. These programs absolutely work! Thank you for all that you do."

*- Alyssa
Long Beach Future Scholar*

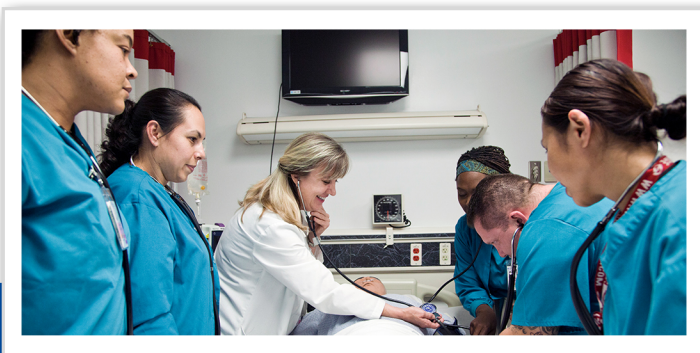
Throughout its successful run, Leadership Long Beach focused on taking young adults out of their comfort zone in order to prompt leadership and personal development. Each participant then selected from a menu of activities that exposed them to work readiness, personal development and career exploration, paid work experience, occupational skills training, job placement, job club, sector education, and education assistance.

569
Total Enrolled

367
Participated in
Work Internship

39
Received
Education
Assistance

167
Received
Recognized
Certificate



TRANSFORMING LIVES

In partnership with Los Angeles County, Pacific Gateway continued to collaborate with local businesses and organizations to provide valuable work experience, key skills, and permanent employment to hard working mothers and fathers. The Transitional Subsidized Employment (TSE) program transforms families across the community by providing employment and training services for individuals who are receiving public assistance. Many of these participants have experienced hardships for themselves and their families as a result of long-term unemployment, some on the brink of homelessness. With the help of the TSE program, participants have been able to transform their lives, the lives of their families, and shape the community. Pacific Gateway has consistently led county-wide performance results, year after year.

"I was unemployed and could not make ends meet, much less afford anything for my children. I lacked the degree needed to land the jobs I was really interested in. When I came to Pacific Gateway they made sure I was placed quickly into a position that was right for me. It has been over a year and I am still employed there, and I LOVE IT! I could not have had it without the help of the TSE program and Pacific Gateway. I have a new found confidence, gained independence, and am now free from receiving county assistance. I urge anyone interested to take the step and watch your life change, mine has!"

- Dianna
TSE Participant

82

Placed into
Worksites

15

On-the-Job
Training

44

Obtained
Permanent
Employment

THE NEW HARBOR CENTER



In 2017, the Harbor Gateway WorkSource Center opened its doors to its new facility located in Downtown San Pedro. The Center has been designed from the ground up to bring customers the highest quality assistance in their search for a job. From the Resume Bar, designed to give each customer a convenient space to craft and update their resume, to the Huddle Rooms that offer customers the opportunity to talk through their obstacles standing in the way of employment, the new Harbor Center promises, in both design and function, to deliver a smooth transition from unemployment to employment.

PACIFIC GATEWAY BOARD MEMBERS

Vivian Shimoyama (Chair), Breakthru Solutions

Glenn Agoncillo, HMBD Insurance Service

Carolyn Anderson, Employment Development Dept.

Dr. Kim Armstrong, Boeing

Bradford Barto, Signal Hill Petroleum

Regina Cash, CSULB College of Continuing and Professional Education

Elizabeth Castillo, LB Memorial Labor Representative

Xochitl Cobarruvias, USW Local 675

Tommy Faavae, IBEW Local 11

Reginald Harrison, City of Long Beach

Rosi Pederson (Vice Chair), Molina Healthcare/Foundation

Melissa Infusino, LBCC

Vernard Johnson, California State Department of Rehabilitation

Fredrick Johring, Golden State Express, INC

Sandy King, Miller Children's Hospital

Weston Labar, PEAR Strategies

Byron Reed, Wells Fargo

Larry Rice, Queen Beach Printers, Inc.

Peter Santillan, LIUNA Local 1309

Pacific Gateway coordinates broad workforce and business development programs to raise the skill level of residents in Long Beach, Signal Hill, and the Los Angeles Harbor communities. We help thousands of youth and adult job seekers build their skills, find good jobs, and contribute to their community. We also connect businesses to the resources they need to find and retain qualified employees, as well as strengthen their organization.

pacific-gateway.org

WIOA Title I-financially assisted program or activity is an equal opportunity employer/program, Auxiliary aids and services are available upon request to individuals with disabilities. To request a reasonable accommodation, please call 562.570.4711 or TTY 562.570.4629 at least 72 hours prior to event.