

# Pacific Gateway

<b>Date:</b>	June 30, 2020
<b>To:</b>	Workforce Development Board
<b>From:</b>	Dr. Kim Armstrong, Board Chair
<b>Subject:</b>	<b>Pacific Gateway PY 2020-2021 Budget</b>

## BACKGROUND

Annually, the Board adopts a budget as one of the major responsibilities under the Workforce Innovation and Opportunity Act (WIOA) Pacific Gateway’s funding is comprised of a number of sources, including Federal (provided through semiannual Formula Funding and supplemental grants), State and City general funds, as well as private sources. Due to the various start- and end-dates of Pacific Gateway’s more than 20 funding sources, as well as grant requests which are submitted throughout the year, total revenue and expenses are continually adjusted.

## DISCUSSION

<b>Revenue (Secured)</b>	<b>\$14,706,965</b>
<b>Planned Expenditures</b>	<b>\$14,255,475</b>
<b>Budgeted Balance</b>	<b>\$451,490</b>

The PY 2020-2021 (July 1, 2020 – June 30, 2021) budget was completed on June 30, 2020 due to final revenue adjustments received on June 30, 2020. Additional adjustments will occur depending on a variety of factors, including adjustments to expenditures. The PY 2010-2021 Budget and presentation is provided with consideration of the discussed variables.

## REVENUE

PY 2020-2021 Revenue is \$14,706,965. This includes all secured resources and excludes current pending grant funds and anticipated grant submissions that will be made during the Program Year. This revenue is higher than the previous Program Year. Pacific Gateway entered the PY 2019-2020 with \$13,862,169 in secured revenue. New grants for PY21 included an increase of in WIOA Formula Funds and \$2,597,329 in Discretionary Grants made since March 2020. Of these funds, the \$1,310,900 HUD (JobsPlus) and Aerospace Worker Grants Funds were made to support distinct workforce opportunities, and the balance was awarded in response to COVID-19.

The funding amounts listed are those expected to be expended during the Program Year. Often, large grants span multiple years and revenue is only included in the years of expenditure.

**Grants to Support Workforce Programming for Adults**

WIOA ADULT	65,000
WIOA DISLOCATED WORKER	114,730
WIOA ADULT	288,902
WIOA ADULT	1,441,635
WIOA DISLOCATED WORKER	177,553
WIOA DISLOCATED WORKER	794,755
WIOA LAYOFF AVERSION	9,250
WIOA LAYOFF AVERSION	35,550
WIOA RAPID RESPONSE	36,638
WIOA RAPID RESPONSE	156,451
HARBOR WORKSOURCE CENTER (LA WDB)	494,687
HARBOR WORKSOURCE CENTER (LA WDB)	306,822
STRENGTHENING WORKING FAMILIES - 2016	2,521,978
MENTAL HEALTH OF LOS ANGELES	43,333
LA COUNTY HOMELESS PROGRAM	240,000
LONG BEACH HOMELESS PROGRAM	300,000
SLINGSHOT (Individuals with Disabilities)	10,000
PRISON 2 EMPLOYMENT (Individual Services)	153,743
PRISON 2 EMPLOYMENT (Supportive Services)	219,954
LACADA-HUD JOBS PLUS	112,008
DISLOCATED AEROSPACE WORKER GRANT	900,590
COVID19 SUPPORTIVE SERVICES	270,000
COVID19 – IMPACTED WORKERS	474,597
DISLOCATED WORKER – EMER. EMPLOY - LA	231,429
PACIFIC GATEWAY PARTNERS SB - 2017	9,915
MEASURE A PROJECT LABOR AGREEMENT	100,000
LBC PROMISE (from Pacific Gateway Non-Profit)	75,000
	<b>\$9,584,250</b>

**Grants to Support Workforce Programming for Youth**

WIOA YOUTH	222,374
WIOA YOUTH	1,877,699
WIOA YOUTH	4,658
HARBOR YOUTHSOURCE CENTER (LA WDB)	656,430
<b>Subcategory: Dedicated Youth Work Experience</b>	
LA CITY SYSTEM INVOLVED PY20-21	77,112
LONG BEACH ENVIRONMENTAL INTERN	150,000
LA CITY OUY PY20-21	154,224
LA CITY FOSTER PY20-21	9,072

LA CITY CALWORKS PY20-21	190,512
LA CITY GENERALFUND PY20-21	215,044
LA COUNTY SYSTEM INVOLVED PY20-21	184,000
LA COUNTY PROBATION PY20-21	125,000
LA COUNTY OUY PY20-21	470,400
LA COUNTY FOSTER PY20-21	117,300
LA COUNTY CALWORKS NCC PY20-21	193,000
LA COUNTY CALWORKS TANF PY20-21	317,000

**4,963,825**

**General Discretionary Support – City of Long Beach**

GENERAL FUND	158,620
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**\$14,706,965**

**Cannabis Equity Program – City of Long Beach**

GENERAL SUPPORT	200,000
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**EXPENDITURES**

PY 2020-2021 Expenditures total \$14,255,475, a net increase over PY 2019-2020 of \$393,306. This is attributed to higher anticipated Personnel Expenses, Facilities Costs and other increased required to execute new grant awards.

WAGES AND BENEFITS	5,433,844
FACILITIES	721,140
TRAINING & WORK EXPERIENCE	5,226,253
SUPPORTIVE SERVICE & INCENTIVES	1,533,609
SUBCONTRACTORS	646,529
COMMUNITY OUTREACH	160,413
STAFF & BOARD EXPENSES	89,815
OFFICE SUPPLIES & MACHINE COSTS	301,157
TECHNOLOGY PLATFORMS	108,620
MISC COST POOL ALLOCATION	34,095

**\$14,255,475**

**NOTES ON EXPENDITURES AND BALANCE**

Currently, there is a Budget Balance of \$451,490. This surplus (Revenue beyond Expenditures) will certainly close when including additional personnel and program expenses required to meet new grant outcomes. As of the date of this report, those expenditures have not been fully loaded into each grant. While ample revenue exists to support these planned expenditures, any Budget Balance will certainly be directed to meet those needs. Additional budget information will be available in July 2020.

**RECOMMENDATION**

Approve Pacific Gateway PY 2020-2021 Budget.